| <u>P359 – TTGD</u><br><u>EcoSociety</u><br><u>Kenya, Siaya</u> | Hourly Rate to Person | PHC<br>Provider<br>Markup | Hourly<br>Rate to<br>Partner | Partner<br>Markup | Hourly Rate<br>to Client |        | Hours /<br>Week | Contract<br>Hours | Contrac<br>Cost |                 | tner<br>rkup | Cost to |      | 20%                         | 20%                | v            | otal contract<br>alue per role<br>nember |  |
|--|-----------------------|---------------------------|------------------------------|-------------------|--------------------------|--------|-----------------|-------------------|-----------------|-----------------|--------------|---------|------|-----------------------------|--------------------|--------------|--|--|
| Strategist   | £9                    | 40%                       | £13                          | 0%                | £13                      | 1      | . 5             | 40                | ) £             | 504             | £C           | )       | £504 | £72                         | £72                | £360         | £360                                     |  |
| Analyst  | £6                    | 40%                       | £8                           | 0%                | £8                       | 1      | . 5             | 40                | ) £             | 336             | £C           | )       | £336 | £48                         | £48                | £240         | £240                                     |  |
| Admin  | £4                    | 40%                       | £5                           | 0%                | £5                       |        |                 | (                 | )               | £0              | £C           | )       | £0   | £0                          | £0                 | £0           |  |  |
| Trainee  | £1                    | 40%                       | £2                           | 0%                | £2                       |        |                 | (                 | )               | £0              | £C           | )       | £0   | £0                          | £0                 | £0           |  |  |
| Guest  | £0                    | 40%                       | £0                           | 0%                | £0                       |        |                 | (                 | )               | £0              | £C           | )       | £0   | £0                          | £0                 | £0           |  |  |
|  | 10%                   | 40%                       |                              | 0%                |                          | Months | 2               |                   |                 |                 |              |         |      |                             |                    |              |  |  |
|  |                       |                           | ·                            |                   |                          |        |                 | 80                | ) £             | 340             | £C           | )       | £840 | £120                        | £120               | £600         |  |  |
| Monthly Split  | £420.00               | 0%                        |                              |                   |                          |        |                 |                   |                 |                 | 0%           | 6       |      |                             |                    |              |  |  |
|  | £840                  | £0                        | £840                         |                   |                          |        |                 |                   |                 |                 |              |         |      | \A/bat sees to              | A                  | What all the |  |  |
| Month  | PHC Provider          | Partner                   | To Client                    |                   |                          |        |                 |                   |                 | No <sup>-</sup> | Train        |         | £840 | What goes to<br>the Society | Amount retained by | PHC          |  |  |
| 1  | £420                  | £0                        | £420                         |                   |                          |        |                 |                   |                 |                 |              |         |      | projects                    | OE                 | Consultants  |  |  |
| 2  | £420                  | £0                        | £420                         |                   |                          |        |                 |                   |                 |                 |              |         |      | projects                    | OL                 | receive.     |  |  |

The distribution amounts

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