

7 Day Review

21/07/2026

P515 – Illustrative WASH Kenya		Hourly Rate to Person	PHC Provider Markup	Hourly Rate to Partner	Partner Markup	Hourly Rate to Client	People in Role	Hours / Month	Total Hours / Month	Contract Hours	Contract Cost	Partner Markup	Cost to Client	20%	20%	100% member	Total contract value per role
Strategist		£9.00	40%	£12.60	0%	£12.60	1	10	10	10	£126	£0	£126	£18	£18	£90	£90.00
Analyst		£6.00	40%	£8.40	0%	£8.40	1	5	5	5	£42	£0	£42	£6	£6	£30	£30.00
Admin		£3.50	40%	£4.90	0%	£4.90	1	5	5	5	£25	£0	£25	£4	£4	£18	£17.50
Trainee		£1.20	40%	£1.68	0%	£1.68	0	0	0	0	£0	£0	£0	£0	£0	£0	
Project		£6.00	40%	£8.40	0%	£8.40	1	10	10	10	£84	£0	£84	£12	£12	£60	£60.00
Guest		£0.00	40%	£0.00	0%	£0.00			0	0	£0	£0	£0	£0	£0	£0	
		10%	40%		0%		Months	1	30								
Monthly Split		£276.50	0%							30	£277	£0	£277	£40	£40	£198	
		£277	£0	£277													
Month	PHC Provider	Partner	To Client					No Train	£277				What goes to the Society projects	Amount retained by OE	What all the PHC Consultants receive.		
1	£277	£0	£277														
2																	
3																	
4																	
5																	
6																	
7																	
8																	
9																	
10																	
11																	
12																	
13																	
14																	
15																	
16																	
17																	
18																	

The distribution amounts