

Continuation

21/07/2026

P515 – Illustrative WASH Kenya	Hourly Rate to Person	PHC Provider Markup	Hourly Rate to Partner	Partner Markup	Hourly Rate to Client	People in Role	Hours / Month	Total Hours / Month	Contract Hours	Contract Cost	Partner Markup	Cost to Client	20%	20%	100% member	Total contract value per role
Strategist	£9.00	40%	£12.60	0%	£12.60	1	8	8	24	£302	£0	£302	£43	£43	£216	£216
Analyst	£6.00	40%	£8.40	0%	£8.40	1	16	16	48	£403	£0	£403	£58	£58	£288	£288
Admin	£3.50	40%	£4.90	0%	£4.90	1	24	24	72	£353	£0	£353	£50	£50	£252	£252
Trainee	£1.20	40%	£1.68	0%	£1.68	3	24	72	216	£363	£0	£363	£52	£52	£259	£86
Project	£6.00	40%	£8.40	0%	£8.40	3	24	72	216	£1,814	£0	£1,814	£259	£259	£1,296	£432.00
Guest	£0.00	40%	£0.00	0%	£0.00			0	0	£0	£0	£0	£0	£0	£0	
	10%	40%		0%		Months	3	192								
Monthly Split	£1,078.56	0%							576	£3,236	£0	£3,236	£462	£462	£2,311	
	£3,236	£0	£3,236								0%					
Month	PHC Provider	Partner	To Client						No Train	£2,873			What goes to the Society projects	Amount retained by OE	What all the PHC Consultants receive.	
1	£1,079	£0	£1,079													
2	£1,079	£0	£1,079													
3	£1,079	£0	£1,079													
4																
5																
6																
7																
8																
9																
10																
11																
12																
13																
14																
15																
16																
17																
18																

The distribution amounts